

## TiE Midwest and Chicagoland Entrepreneurial Center Join Hands to Promote Entrepreneurial Spirit between US and India

Kristi Lafleur, Executive Director, TiE Midwest; David Weinstein, President of the Chicagoland Entrepreneurial Center (CEC) and Anil Kumar, CEO, Quinnox Inc. and board member of CEC, visited Bangalore, Delhi and [Mumbai](#) with the goal of seeking inputs from business leaders, investors and entrepreneurs in India to explore the potential of a future relationship with India.

During the visit, the delegation met up with key NASSCOM members including Som Mittal, President NASSCOM, Charter Members of Indian Angel Network and TiE India Chapter along with some other dignitaries from the Indian IT industry.

'TiE Midwest and CEC have partnered to explore a new relationship and facilitate connection between the entrepreneurs in Chicagoland and India,' said Kristi Lafleur, Executive Director, TiE Midwest. 'Traditionally the west has looked at India as a service provider; it is now time for the US entrepreneurs to start looking at India as a market for their product.'

The program is being supported with funding from the State of Illinois Department of Commerce, the state agency responsible for economic and business development in Chicago and Illinois.

'There is an opportunity to explore the potential of technology transfer and licensing and localizing opportunities in Indian markets, helping American entrepreneurs and institutions partner with Indian companies to license and commercialize new technologies for the Indian marketplace', believes Anil Kumar, CEO, Quinnox. An entrepreneur himself, Anil Kumar is on the board of CEC and was responsible for leading this delegation to India. As an Indian entrepreneur who has successfully established a business in the US, he understands the immense opportunities this venture would provide to entrepreneurs in both countries.

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